



# Value creation

## Unlocking value and driving growth

Complex operational challenges, financial uncertainty, and shifting market conditions can stand in the way of achieving your goals. We understand these obstacles and work alongside you to identify hidden opportunities, solve pressing issues, and deliver measurable results. With a focus on creating sustainable value, we help you transform challenges into opportunities and build a stronger foundation for long-term success.

## How we can help

### ▶ Operational excellence

Overcome stagnant growth, limited profitability, and operational challenges by unlocking hidden value within your organization. Through tailored solutions, we help unlock hidden value, improve income statement top and bottom lines, and create real and impactful organizational change.

- Earnings before interest, taxes, depreciation, and amortization (EBITDA) improvement
- Infrastructure for scalability
- Value maximization
- Process, system, and behavioural change
- Succession planning

### ▶ Process improvement

Our methodology includes the following performance improvement levers to drive impactful changes in organization, people, process and technology.

- **Value stream mapping:** Applying Lean and Six Sigma tools and techniques to increase productivity, reduce costs and improve process efficiency and effectiveness
- **Transformation enablement:** Implementing process automation, robotics, AI, Machine Learning, and integrated solutions (ERP, CRM, etc.) to drive improvement
- **Lean management systems:** Focusing on the mindset and behaviours of leaders and their teams to implement new ways of working and continuous improvement culture
- **Centre of excellence:** Helping you internalize knowledge and sustain the gains through strategy alignment, training and competence development, project portfolio management, and benefits realization

### ▶ Business planning / feasibility studies

Whether refining an existing plan or building a new one, we provide tailored support in business planning and feasibility studies. Our advisors deliver robust insights to help you navigate risks, identify opportunities, and achieve strategic goals.

- Business plan
- Business feasibility studies
- Risk analysis
- Industry research and market planning
- Development of pro-forma financial projections
- Feasibility studies
- Operational planning

### ▶ Small business consulting

Supporting small and medium-sized enterprises (SMEs) with cost-effective management consulting. Our approach provides ongoing services tailored to your needs, ensuring sustainable growth and operational efficiency without the cost of full-time staff.

- Affordable, scalable solutions
- Fractional operational excellence and financial/CFO support
- Organization management infrastructure
- Infrastructure for scalability

### ▶ Capital project development

Empowering Indigenous communities with advisory services for infrastructure and capital projects. Our support helps communities rebuild, manage, and sustain impactful projects that foster long-term growth and self-reliance.

- Infrastructure portfolio planning
- Feasibility studies and needs assessment
- Procurement
- Project management
- Representing the owner

